

Message Text

PAGE 01 TOKYO 08478 251052Z

17

ACTION EA-10

INFO OCT-01 EUR-12 ISO-00 CIAE-00 DODE-00 PM-03 H-02

INR-07 L-03 NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15

USIA-06 AID-05 COME-00 EB-07 FRB-03 TRSE-00 XMB-02

OPIC-03 CIEP-01 LAB-04 SIL-01 OMB-01 AGR-05 STR-04

FEA-01 OES-03 INT-05 SAM-01 SAJ-01 /115 W

----- 040580

P R 250923Z JUN 75

FM AMEMBASSY TOKYO

TO SECSTATE WASHDC PRIORITY 1135

INFO AMEMBASSY BANGKOK

AMCONSUL HONG KONG

AMEMBASSY JAKARTA

AMEMBASSY KUALA LUMPUR

AMEMBASSY MANILA

AMEMBASSY MOSCOW

AMEMBASSY PARIS

USLO PEKING

AMEMBASSY SEOUL

AMEMBASSY SINGAPORE

CINCPAC HONOLULU HI

C O N F I D E N T I A L TOKYO 8478

NOFORN

CINCPAC ALSO FOR POLAD

E.O. 11652: GDS

TAGS: PFOR, PDIP, EAID, JA, VN

SUBJ: JAPAN-DRV RELATIONS: HANOI UPS THE ANTE

REF: TOKYO 7496

SUMMARY: HANABUSA MISSION TO VIENTIANE FAILED TO CONCLUDE NEG-
CONFIDENTIAL

PAGE 02 TOKYO 08478 251052Z

OTIATIONS WITH DRV ON ECONOMIC ASSISTANCE AND QUESTION OF OPEN-
ING EMBASSIES. HANOI REPS REVERSED EARLIER POSITION AND IN-
SISTED THAT ENTIRE AID PACKAGE BE SETTLED BEFORE AGREEING TO
OPEN EMBASSIES. UNSURE WHETHER HANOI IS RAISING AMOUNT OF AID

DEMANDED, JAPANESE ARE NEVERTHELESS CONVINCED THAT PRIOR RESOLUTION OF ASSISTANCE IS A FIRM POSITION ON HANOI'S PART ENS SUMM.

1. FONOFF FIRST SE ASIA DIVDIR HANABUSA'S JUNE 12-20 MISSION TO VIENTIANE FAILED TO RESOLVE DIFFERENCES BETWEEN TOKYO AND HANOI TO PERMIT OPENING EMBASSIES. INDEED HANOI RAISED THE STAKES IN THE NEGOTIATIONS AND INSISTED THAT ENTIRE AID PACKAGE BE SETTLED BEFORE CONCLUDING "PARALLEL" NEGOTIATIONS ON DIPLOMATIC MISSIONS. DESPITE END OF WAR, HANOI MADE ONLY MINOR CHANGES IN SHOPPING LIST OF ITEMS TO BE PROVIDED UNDER 5 BILLION YEN GRANT. AMONG FEW CHANGES, FISHING TRAWLER MOTORS WERE DELETED AND SIX EARTH EXCAVATORS WERE SUBSTITUTED. ALTHOUGH NORTH VIETNAMESE OFFICIALLY SAID EXCAVATORS WOULD BE USED FOR HOUSING DEVELOPMENT, NEGOTIATORS INFORMALLY TOLD HANABUSA THAT EARTH MOVERS WOULD ALSO BE USED TO BUILD MAUSOLEUM FOR HO CHI MINH.

2. NEW OBSTACLE IN NEGOTIATIONS IS RENEWED INSISTENCE ON PART OF HANOI THAT TOTAL AID FIGURE BE DEFINITELY SETTLED. (IN MARCH, HANOI HAD AGREED TO NEGOTIATE FINAL TOTAL FIGURE FOR ASSISTANCE BETWEEN TOTAL 14.5 BILLION YEN HANOI WANTED AND 12 BILLION YEN TOKYO OFFERED AFTER EMBASSIES WERE OPENED.) HANABUSA IS UNSURE WHETHER HANOI PLANS TO ASK FOR EVEN MORE THAN 14.5 BILLION, STIFFEN ITS DEMAND FOR 14.5 BILLION, OR COMPROMISE AT A LOWER FIGURE, BUT HE IS CONVINCED THAT HANOI WANTS TO SETTLE ALL ECONOMIC ASSISTANCE MATTERS PRIOR TO OPENING OF EMBASSIES. REASON, ACCORDING TO HANABUSA, IS HANOI'S SEVERE ECONOMIC REQUIREMENTS AND ITS PARLOUS ECONOMIC PROSPECTS. HANOI DOUBTS THAT MOSCOW OR PEKING WILL MAINTAIN FORMER ASSISTANCE LEVELS NOW THAT WAR IS OVER. BECAUSE OF THIS AND, HANABUSA SAYS, HANOI'S DESIRE NOT TO BE TOTALLY DEPENDENT ON COMMUNIST SUPERPOWERS, GDRV WANTS TO PIN DOWN ASSISTANCE FUNDS FROM NON-COMMUNIST NATIONS, ESPECIALLY JAPAN. ALTHOUGH NOTHING WAS AID ON SUBJECT IN VIENTIANE, HANABUSA SURMISES THAT HANOI ALSO WANTS TO NORMALIZE RELATIONS WITH WASHINGTON AND OBTAIN US ECONOMIC ASSISTANCE. SINCE HANABUSA BELIEVES IT IN OUR MUTUAL INTEREST TO WEAN HANOI FROM MOSCOW AND PEKING, HE WELCOMED RECENT US POLICY STATEMENTS WHICH DID NOT FORECLOSE POSSIBILITY OF NORMALIZATION
CONFIDENTIAL

PAGE 03 TOKYO 08478 251052Z

OF US-DRV RELATIONS IN FUTURE AND WHICH INDEED PUT HANOI ON NOTICE OF CONDITIONS UNDER WHICH NORMALIZATION MIGHT TAKE PLACE.

3. DESPITE FACT THAT GOJ LOSES LEVERAGE IN BARGAINING FINAL FIGURE FOR ASSISTANCE BEFORE OPENING EMBASSY HANABUSA NEVERTHELESS APPRECIATES WHAT HE PERCEIVES TO BE HANOI'S MOTIVES AND, FOR REASONS CITED IN PARA 2 ABOVE, CONCLUDES THAT IT IS NOT INCONSONANT WITH JAPAN'S INTERESTS TO TRY TO REACH A FINAL SETTLEMENT SO THAT A JAPANESE (AND NON-COMMUNIST) PRESENCE CAN BE ESTABLISHED IN HANOI. TALKS WILL CONTINUE IN VIENTIANE.

4. COMMENT: ECONOMIC NEEDS AND AVAILABILITIES ASIDE, HANOI'S POSITION REFLECTS THE CONFIDENCE THAT COMES FROM VICTORY.

GDRV NEGOTIATORS NO LONGER NEED WORRY ABOUT JAPAN'S ATTITUDE
TOWARD THE PRG AS A BARGAINING COUNTER. EVEN BEFORE THE WAR
ENDED, HANOI HAD GRADUALLY BARGAINED THE OVERALL AID AMOUNT
ACCEPTABLE TO JAPAN FROM AN INITIAL 5 BILLION YEN TO 12
BILLION YEN. WITH VICTORY A FACT, DRV LEADERS PROBABLY ESTIMATE
JAPAN CAN BE SQUEEZED FOR MORE TO ASSURE TOEHOLD IN HANOI.
THEY ARE PROBABLY RIGHT.
HODGSON

CONFIDENTIAL

<< END OF DOCUMENT >>

Message Attributes

Automatic Decaptioning: Z
Capture Date: 26 AUG 1999
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: COMMUNIST GOVERNMENT, ECONOMIC ASSISTANCE, FOREIGN RELATIONS, RECOGNITION
Control Number: n/a
Copy: SINGLE
Draft Date: 25 JUN 1975
Decaption Date: 28 MAY 2004
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975TOKYO08478
Document Source: ADS
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: 11652 GDS
Errors: n/a
Film Number: D750220-0219
From: TOKYO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750699/baaaafpe.tel
Line Count: 119
Locator: TEXT ON-LINE, TEXT ON MICROFILM
Office: ACTION EAP
Original Classification: CONFIDENTIAL
Original Handling Restrictions: NOFORN
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators:
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: NOFORN
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: GolinoFR
Review Comment: n/a
Review Content Flags:
Review Date: 21 MAY 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <21 MAY 2003 by MartinML>; APPROVED <22 MAY 2003 by GolinoFR>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: <DBA CORRECTED> wfs 971107
Subject: n/a
TAGS: EAID, PDIP, PFOR, CB, JA, VN
To: STATE INFO BANGKOK
HONG KONG
JAKARTA
KUALA LUMPUR
MANILA
MOSCOW

PARIS
PEKING
SEOUL
SINGAPORE
CINCPAC HONOLULU HI

Type: TE

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006